



# RE/MAX<sup>®</sup> New Beginnings Realty



## GROSSO & ASSOCIATES TEAM

70 Lacy Rd., Unit #5, Whiting, NJ 08759 • 732-716-3042 • ClientReferral@ReferOCNJ.com

### REFERRAL AGREEMENT

DATE: \_\_\_\_\_

**Referral Agent:**

AGENT NAME \_\_\_\_\_

PHONE: \_\_\_\_\_

EMAIL: \_\_\_\_\_

**Referral Agent's Company:**

COMPANY: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

**Referral Prospect:**

PROSPECT NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

PHONE: \_\_\_\_\_

EMAIL: \_\_\_\_\_

**Type of Referral:**

BUYER: \_\_\_\_\_ 55+      \_\_\_\_\_ Single Family      \_\_\_\_\_ Other

SELLER: \_\_\_\_\_ 55+      \_\_\_\_\_ Single Family      \_\_\_\_\_ Other

#### ABOVE PROSPECT SUBJECT TO THIS REFERRAL FEE PAID SCHEDULE

##### BUYER REFERRAL PAID\*

Referral Commission Fee Paid to the Referral Agent is based on the Referral Fee Rate below vs. the Commission Check amount received by RE/MAX New Beginnings Realty.

Referral Fee Paid	Commission Check Amount
20%	750 to 1,599
25%	1,600 to 4,999
30%	5,000 to 7,499
35%	7,500 to 14,999
40%	15,000 and up

##### SELLER REFERRAL PAID\*

Referral Commission Fee Paid to the Referral Agent is based on the Referral Fee Rate & Homes Sale Price vs. the Commission Check amount received by RE/MAX New Beginnings Realty.

Referral Fee Paid	Sale Price of Home
20%	7,500 to 59,999
25%	60,000 to 99,999
30%	100,000 to 199,999
35%	200,000 to 399,999
40%	400,000 to 799,999
45%	800,000 and up

\*Based on the Commission Amount Paid to RE/MAX New Beginnings Realty

In consideration of the referral of this prospect and in the event that a RE/MAX New Beginnings Realty - Grosso & Associates Team member is compensated in connection with any related contract or transaction (as per referral type stated above) involving the above prospect, the referral broker shall be compensated as per the above Referral Fee Paid Schedule.

**Referral Agent Signature:**

**Receiving Team Office/Broker Signature:**

\_\_\_\_\_  
Kenneth M Grosso, Broker Associate Manager/Team Office Owner

**EMAIL REFERRAL AGREEMENT TO: ClientReferral@ReferOCNJ.com**